

# Controlling Spiraling Health Care Costs— The Indigo Advantage

Indigo Insurance Services<sup>™</sup> can help control and manage self-funded employers' health care costs through a client-focused approach, resulting in the design and implementation of innovative, employer-specific stop-loss solutions. Indigo Insurance is one of the fastest-growing stop loss insurance agencies in the nation. We have the experience and resources to deliver industry-leading stop loss solutions through A.M. Best A-rated national carriers.

## Performance Excellence

- Our consultative approach to assessing risk, identifying cost containment opportunities, and underwriting by our expert team allows Indigo to offer tailor-made stop loss solutions at competitive rates.
- Indigo's dedicated administrative and claims staff has an efficient and streamlined administrative process. This lets us deliver quotes within days of receipt and pay claims quickly and accurately.
- We offer complimentary legal and compliance advice for your clients' self-funded benefit plans—in subjects such as HR and employment law, ERISA, health care reform, and HIPAA, through Enquiron<sup>™</sup> Compliance Services.
- Indigo has partnered with Advanced Medical Strategies (AMS) to deliver client-specific cost-containment strategies and solutions. This allows employers to save money through resources that can help lower health care costs, even before a stop loss claim occurs.

## Experience

- With over 25 years of stop loss experience, Indigo has one of the most experienced sales and underwriting teams in the business and demonstrates a collaborative approach to creating solutions that meet each employer's unique needs.
- Our knowledgeable and skilled team is expert in understanding and managing self-funding risks. We develop a consultative and customized solution that meets employers' individual needs and identifies savings opportunities.

## Personalized Services

### Don Bertolino

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